FUTER BROS.
Jewelers
MEMBER AMERICAN GEM SOCIETY

July 20, 2006

Charles A. Frey
1092 Johnnie Dodds Blvd.
Mt. Pleasant, SC 29464

Dear Chuck,

My family was desperate to close our downtown location after 74 years in business to stop the financial drain. We wanted to close downtown with dignity and continue operating our store in the suburbs. Perhaps actually make a profit.

After talking with several consultants, I chose to sign up with you, because I felt that you really cared about my family business. Thank you for personally coming to our store and meeting with my family and discussing the plan. I believe that I called you in mid-November with a plea to start the sale in January. By mid-December, you had our supervisor, Jay Fritz, and consignment merchandise in place.

I would like to applaud our supervisor, Jay Fritz. He was a wonderful support to our store and staff. Jay took care of all the signs, advertising, merchandise check-in, merchandising, as well as some selling. I found it fun to come to work again. My staff is still giggling from all of his jokes and teasing!

With your experience with many Jewelry stores in similar situations, you advised us against bankruptcy. Many lengthy conversations were had discussing the strategies and reviewing every line of the contract so that it was understood. You researched the local laws and did everything by the book.

Our downtown location is now successfully closed and the dust is settling. I am happy to still be your customer as we move forward with strengthening our suburban location. I appreciate all of the sincere advice and the long term consignment plan.

It is refreshing to know that there are people out there who care and don't just leave you floundering and wondering where all your money went.

Looking forward to a continued partnership,

Debbie Eigenrauch
President

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